

Applied Text Mining

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Motivation

- Rapid proliferation of information available in digital format
- People have **less time** to absorb **more information**
- **Most information is free text, not in structured data**



Outline

- Intro to text mining
 - IR vs. IE
- Information extraction (IE)
 - IE Components
 - Case studies in IE
 - Whizbang!
 - CiteSeer and GoogleScholar
- Relation Extraction/Open IE
 - KnowItAll and SRES
- Blog Mining: Market Structure Surveillance
 - Visualization of extracted data

Text Mining \neq Search

Find *Documents*
matching the Query

Display *Information*
relevant to the Query



Actual information buried inside documents



Extract Information from within the documents



Long lists of documents



Aggregate over entire collection

Text Mining

Input

Documents



Output

Patterns

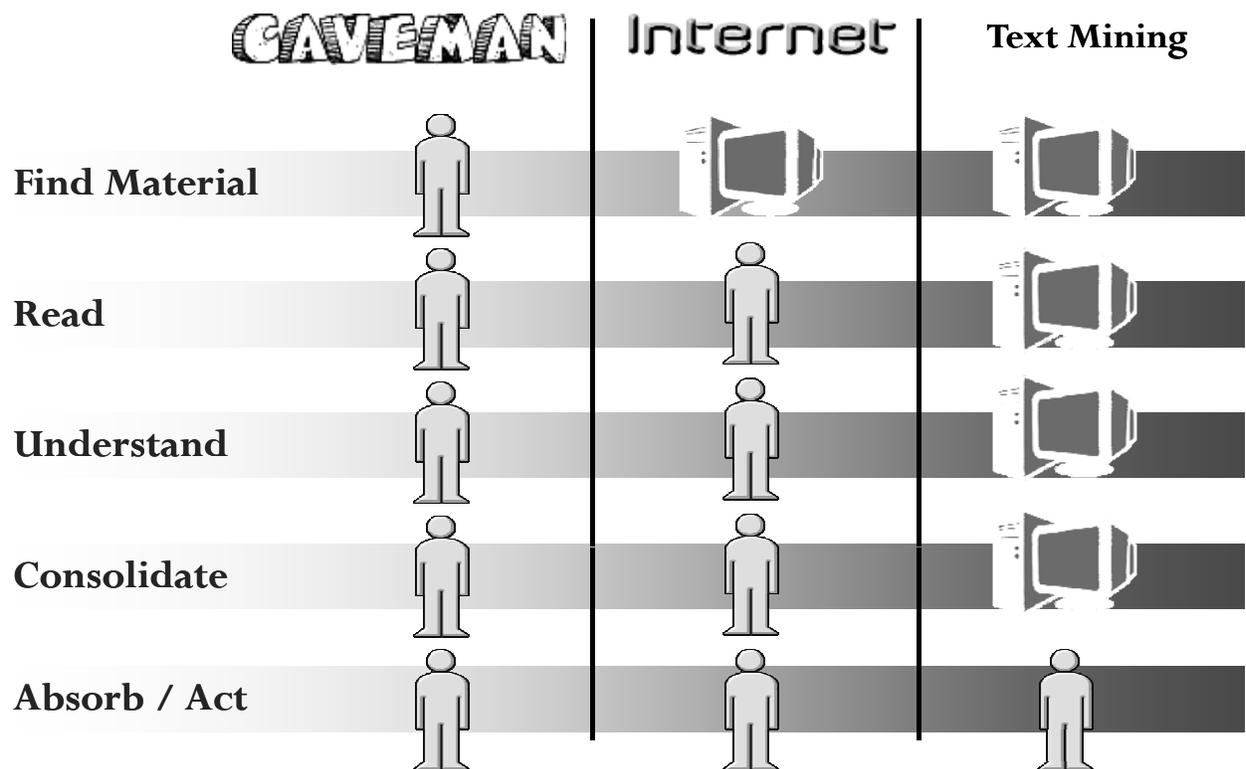
Connections

Profiles

Trends

Seeing the Forest for the Trees

Let Text Mining Do the Legwork for You



What Is Unique in Text Mining?

- **Feature extraction.**
- **Very large number of features that represent each of the documents.**
- **The need for background knowledge.**
- **Even patterns supported by small number of document may be significant.**
- **Huge number of patterns, hence need for visualization, interactive exploration.**

Text Sources

- Comments and notes
 - Physicians, Sales reps.
 - Customer response centers
 - Email
 - Word & PowerPoint documents
- The web
 - blogs
- Journal articles
 - Medline has 13 million abstracts
- Annotations in databases
 - e.g. GenBank, GO, EC, PDB

Document Types

- Structured documents
 - Output from CGI
- Semi-structured documents
 - Seminar announcements
 - Job listings
 - Ads
- Free format documents
 - News
 - Scientific papers
 - Blogs

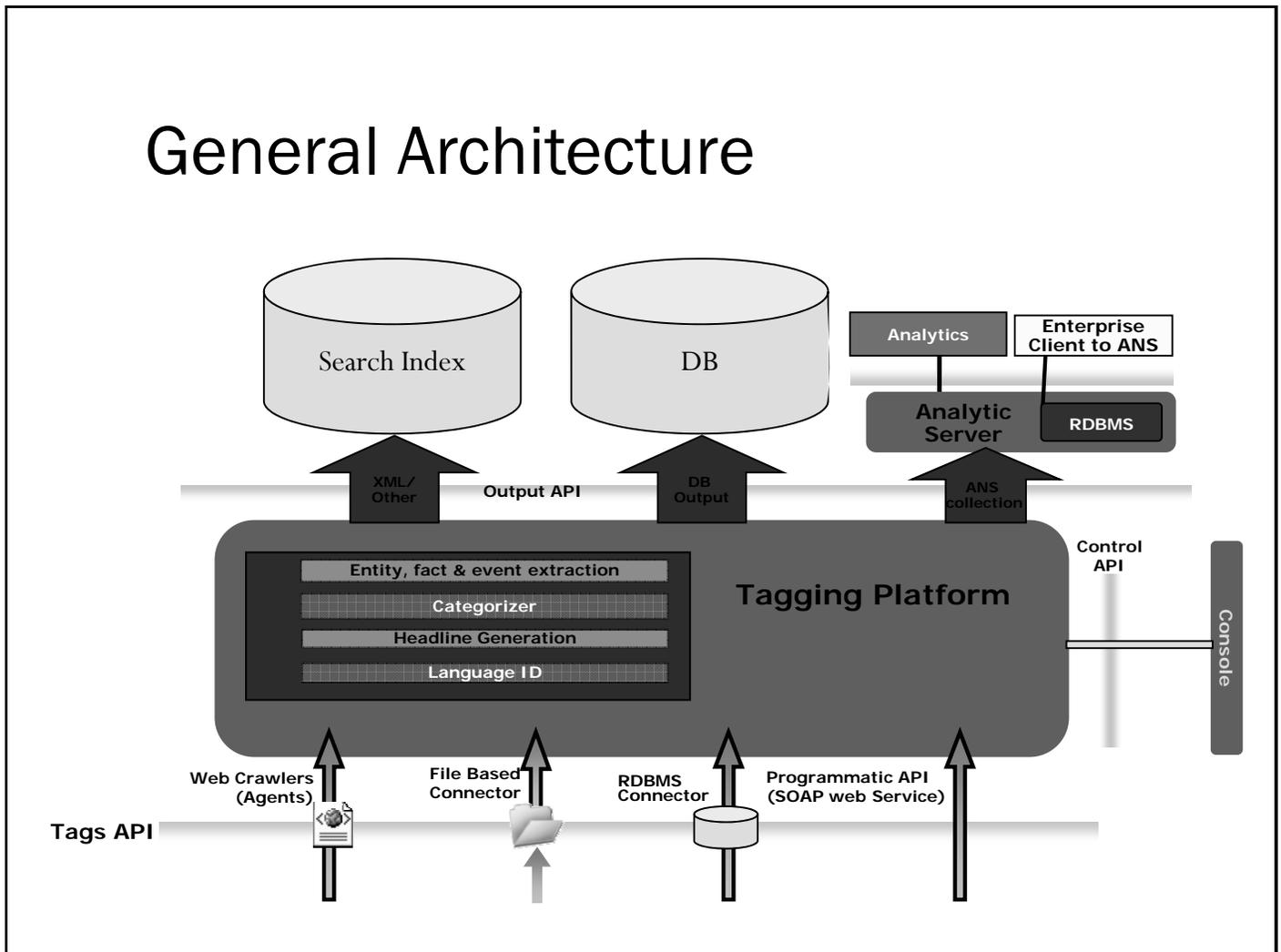
Text Representations

- Character Trigrams
- Words
- Linguistic Phrases
- Non-consecutive phrases
- Frames
- Scripts
- Role annotation
- Parse trees

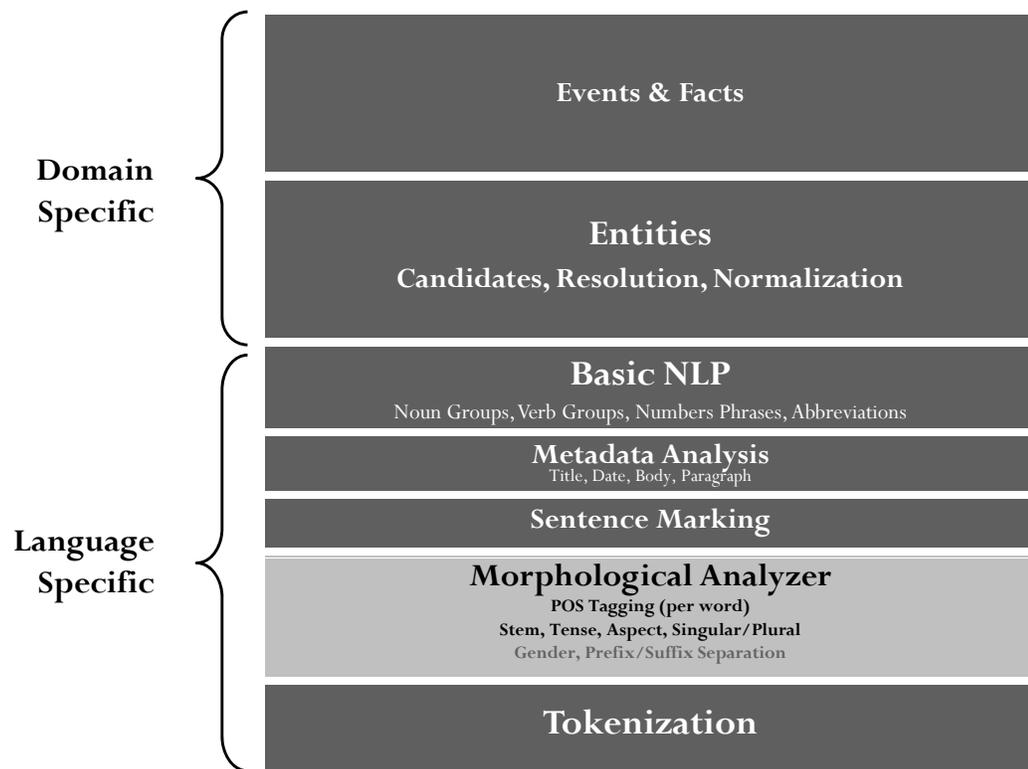
Text Mining: Key Questions

- What can text mining do?
 - What can be done now?
 - What will soon be possible?
- Different types of text mining
 - Information Retrieval (IR)
 - documents
 - Information Extraction (IE)
 - facts
- How well does it work?
 - Why text mining is hard
 - Why text mining is easy

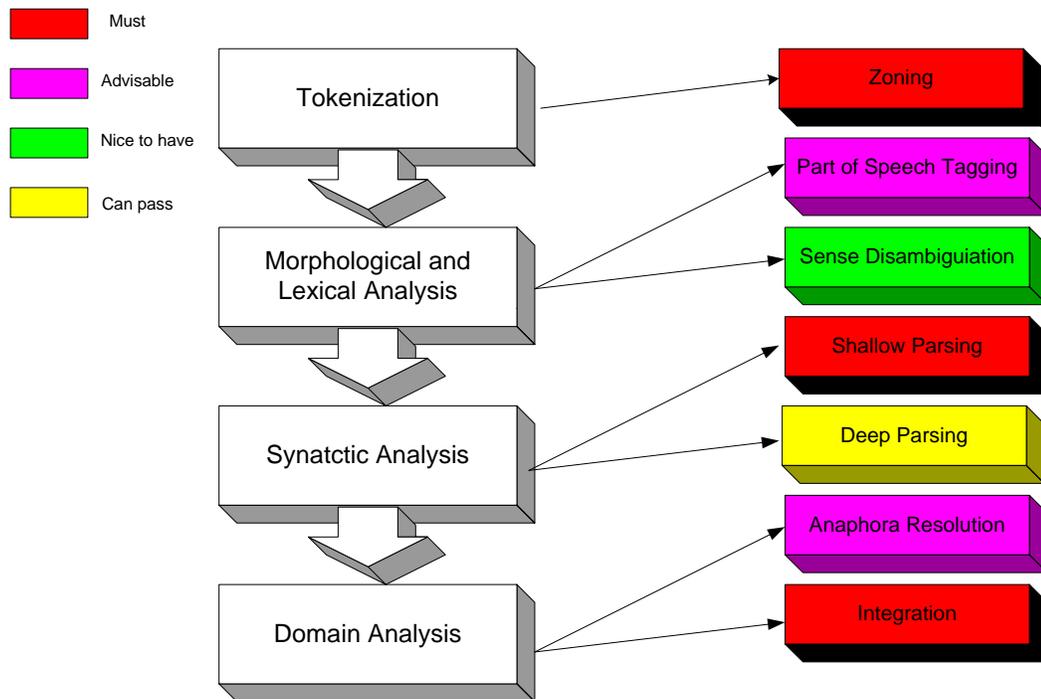
General Architecture



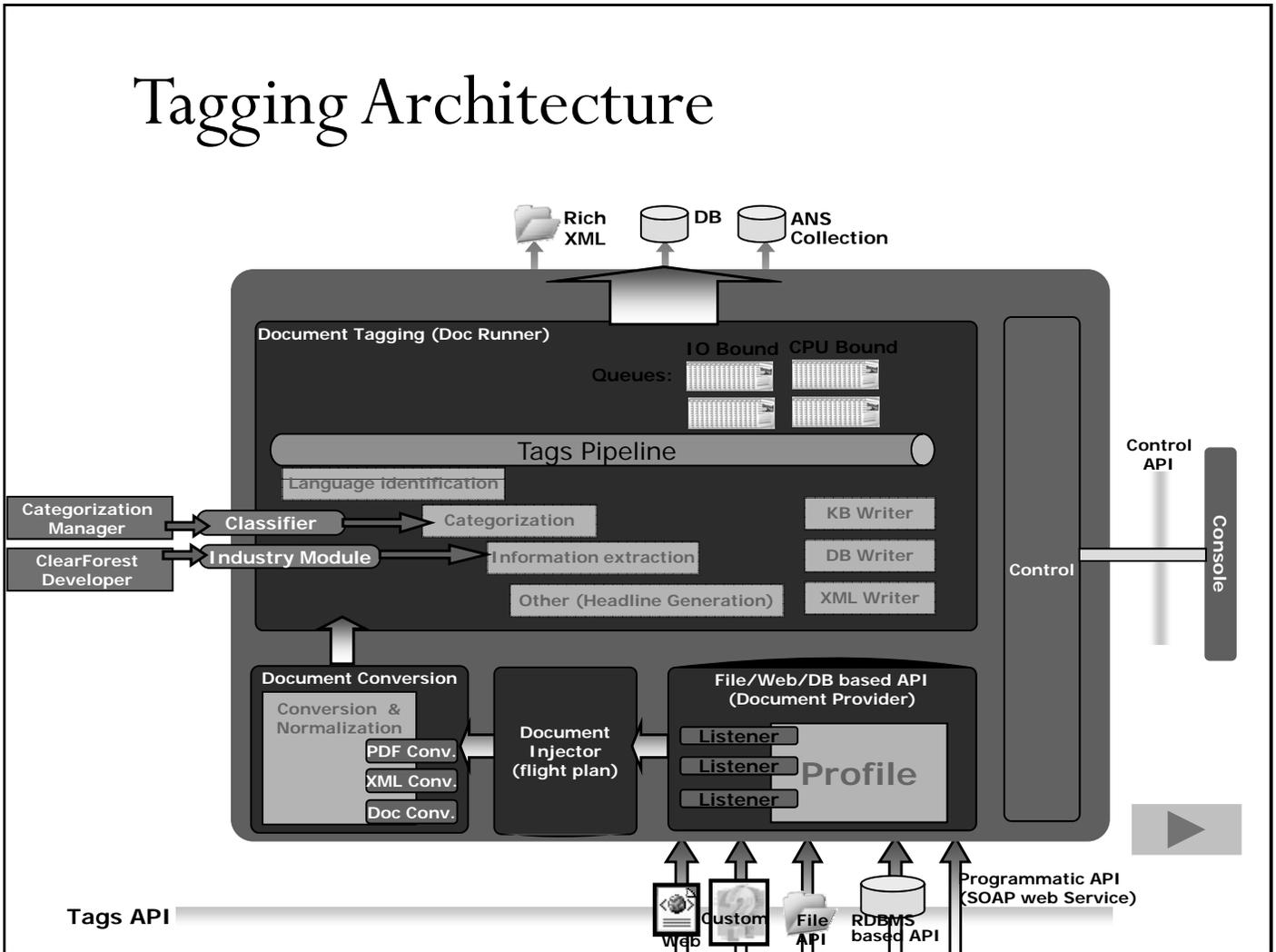
The Language Analysis Stack



Components of IE System



Tagging Architecture



Intelligent Auto-Tagging

(c) 2001, Chicago Tribune.

Visit the Chicago Tribune on the Internet at

<http://www.chicago.tribune.com/>

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Information Services.

By Stephen J. Hedges and Cam Simpson

.....

The [REDACTED] is the center of radical Muslim activism in [REDACTED]. Through its doors have passed at least three of the men now held on suspicion of terrorist activity in [REDACTED], [REDACTED] and [REDACTED], as well as one Algerian man in prison in the [REDACTED].

The mosque's chief cleric, [REDACTED] - [REDACTED] lost two hands fighting the Soviet Union in Afghanistan and he advocates the elimination of Western influence from Muslim countries. He was arrested in London [REDACTED] for his alleged involvement in a Yemen bomb plot, but was set free after Yemen failed to produce enough evidence to have him extradited. ."

.....

<Facility>Finsbury Park Mosque</Facility>

<Country>England</Country>

<Country>France</Country>

<Country>England</Country>

<Country>Belgium</Country>

<Country>United States</Country>

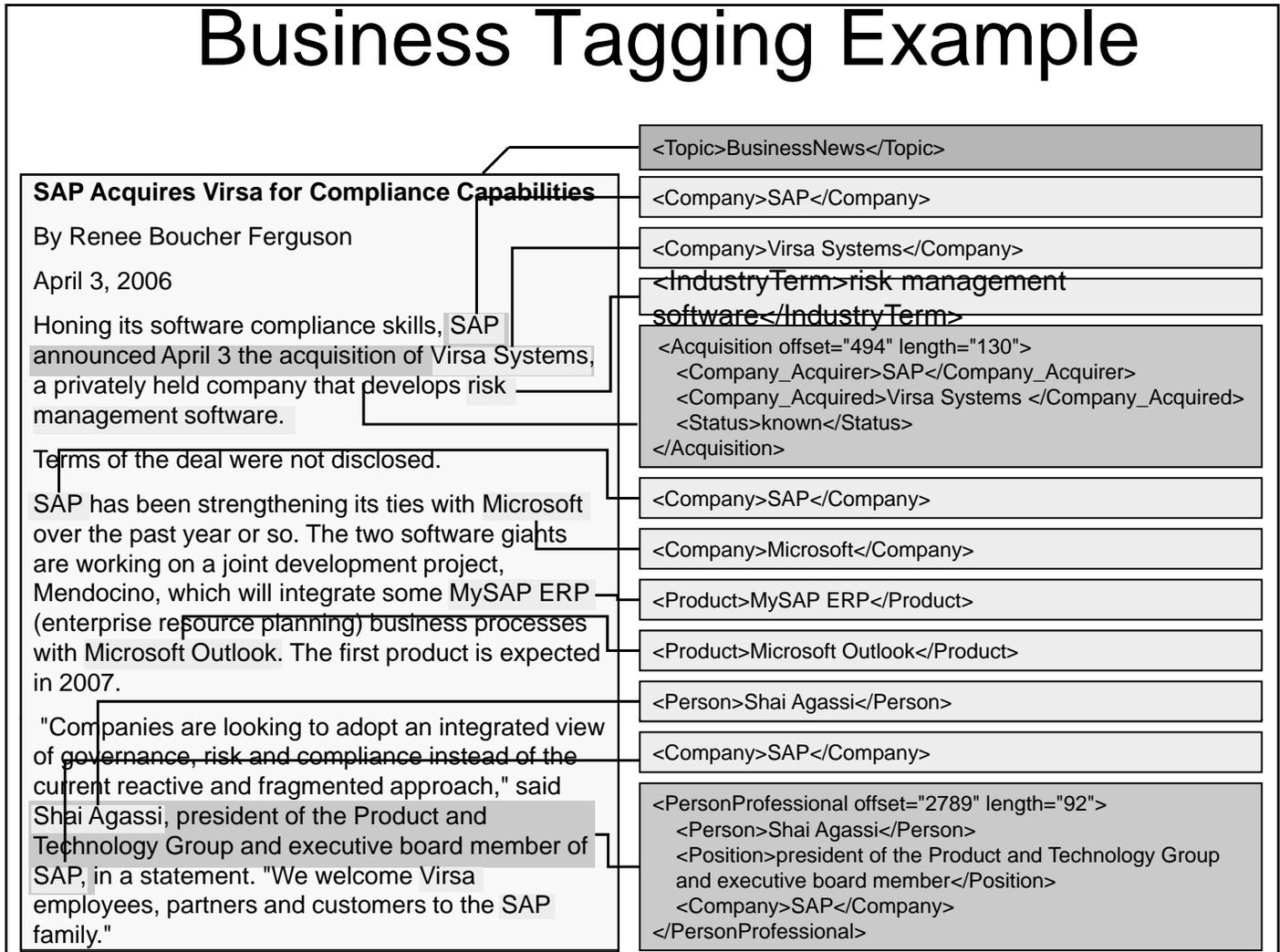
<Person>Abu Hamza al-Masri</Person>

```
<PersonPositionOrganization>
<OFFLEN OFFSET="3576" LENGTH="33" />
<Person>Abu Hamza al-Masri</Person>
<Position>chief cleric</Position>
<Organization>Finsbury Park Mosque</Organization>
</PersonPositionOrganization>
```

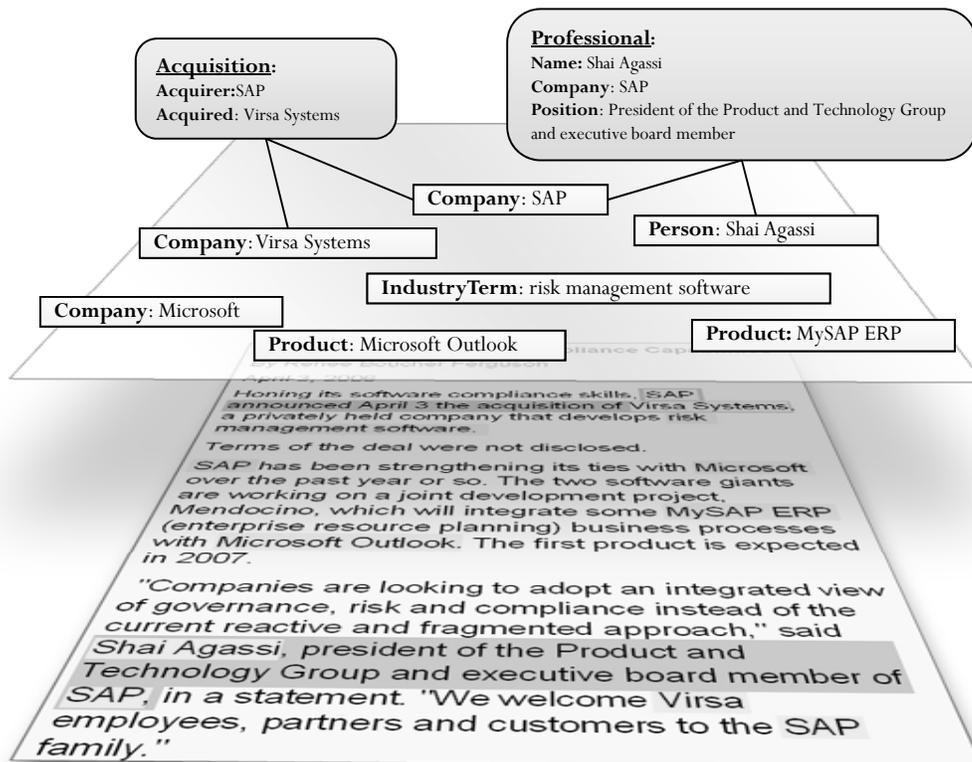
<City>London</City>

```
<PersonArrest>
<OFFLEN OFFSET="3814" LENGTH="61" />
<Person>Abu Hamza al-Masri</Person>
<Location>London</Location>
<Date>1999</Date>
<Reason>his alleged involvement in a Yemen bomb
plot</Reason>
</PersonArrest>
```

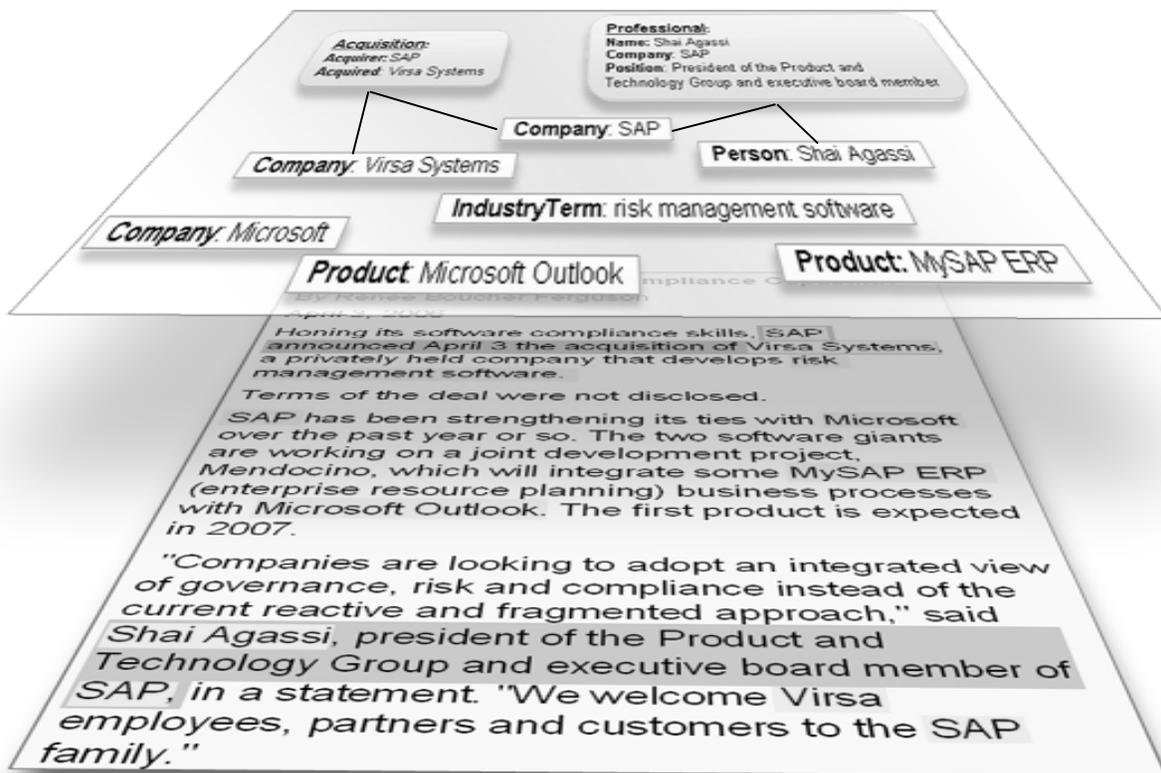
Business Tagging Example



Business Tagging Example



Business Tagging Example



Leveraging Content Investment

Any type of content

- Unstructured textual content (current focus)
- Structured data; audio; video (future)

In any format

- Documents; PDFs; E-mails; articles; etc
- "Raw" or categorized
- Formal; informal; combination

From any source

- WWW; file systems; news feeds; etc.
- Single source or combined sources



Text mining is hard

- Language is complex
 - Synonyms and Orthonyms
 - *Bush, HEK*
 - Anaphora (and Sortal anaphoric noun phrases)
 - *It, they, the protein, both enzymes*
- Notes are rarely grammatical
- Complex structure
 - The first time I bought your product, I tried it on my dog, who became very unhappy and almost ate my cat, who my daughter dearly loves, and then when I tried it on her, she turned blue!

Text mining is hard

- Hand-built systems give poor coverage
 - Large vocabulary
 - Chemicals, genes, names
 - Zipf's law
 - *activate* is common;
colocalize and *synergize*
are not
 - Most words are very rare
 - Can't manually list all patterns
- Statistical methods need training data
 - Expensive to manually label data

Text mining is easy

- Lots of redundant data
- Some problems are easy
 - IR: bag of words works embarrassingly well
 - LSA (SVD) for grading tests
- Incomplete, inaccurate answers often useful
 - EDA
 - Suggest trends or linkages

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- Blog Mining: Market Structure Surveillance
- Link Analysis

Information Extraction

Theory and Practice

Why Information Extraction?

xerox 

Type Public (NYSE: XRX [↗](#))

Founded Rochester, New York, USA (1906)

Headquarters Norwalk, Connecticut, USA
Offices in Rochester, New York

Key people Anne M. Mulcahy, Chairman & CEO
Ursula Burns, President
Larry Zimmerman, CFO
Gary R. Kabureck, CAO
Michael MacDonald, President, Marketing Operations

Industry Document Services
Computer Peripherals

Products Digital Imaging
Printers

Revenue ▲\$17.2 billion USD (2007)

Employees 57,400 (2007)

Website www.xerox.com [↗](#)



`"Who is the CEO of Xerox?"`

`"Female CEOs of public companies"`

Applications of Information Extraction

- Routing of Information
- Infrastructure for IR and for Categorization
- Event Based Summarization.
- Automatic Creation of Databases
 - Company acquisitions
 - Sports scores
 - Terrorist activities
 - Job listings
 - Corporate titles and addresses

What is Information Extraction?

- IE extracts pieces of information that are salient to the user's needs.
 - Find named entities such as persons and organizations
 - Find attributes of those entities or events they participate in
 - Contrast IR, which indicates which documents need to be read by a user
- Links between the extracted information and the original documents are maintained to allow the user to reference context.

Relevant IE Definitions

- **Entity:** an object of interest such as a person or organization.
- **Attribute:** a property of an entity such as its name, alias, descriptor, or type.
- **Fact:** a relationship held between two or more entities such as the position of a person in a company.
- **Event:** an activity involving several entities such as a terrorist act, airline crash, management change, new product introduction.

IE Accuracy by Information Type

Information Type	Accuracy
Entities	90-98%
Attributes	80%
Facts	60-70%
Events	50-60%

Information Extraction (IE)

JERUSALEM - A Muslim suicide bomber blew apart 18 people on a Jerusalem bus and wounded 10 in a mirror-image of an attack one week ago. The carnage could rob Israel's Prime Minister Shimon Peres of the May 29 election victory he needs to pursue Middle East peacemaking. Peres declared all-out war on Hamas but his tough talk did little to impress stunned residents of Jerusalem who said the election would turn on the issue of personal security.

IE – Extracted Information

MESSAGE: ID TST-REU-0001
SECSOURCE: SOURCE Reuters
SECSOURCE: DATE March 3, 1996, 11:30
INCIDENT: DATE March 3, 1996
INCIDENT: LOCATION Jerusalem
INCIDENT: TYPE Bombing
HUMTGT: NUMBER "killed: 18"
"wounded: 10"
PERP: ORGANIZATION "Hamas"

IE - Method

- Extract raw text (html, pdf, ps, gif)
- Tokenize
- Detect term boundaries
 - We extracted *alpha 1 type XIII collagen* from ...
 - Their house council recommended ...
- Detect sentence boundaries
- Tag parts of speech (POS)
 - *John*/noun *saw*/verb *Mary*/noun.
- Tag named entities
 - Person, place, organization, gene, chemical
- Parse
- Determine co-reference
- Extract knowledge

Approaches for Building IE Systems

- Knowledge Engineering Approach
 - Rules are crafted by linguists in cooperation with domain experts.
 - Most of the work is done by inspecting a set of relevant documents.
 - Can take a lot of time to fine tune the rule set.
 - Best results were achieved with KB based IE systems.
 - Skilled/gifted developers are needed.
 - A strong development environment is a MUST!

Approaches for Building IE Systems

- Automatically Trainable Systems
 - The techniques are based on statistics and use almost no linguistic knowledge
 - Conditional Random Fields (CRFs)
 - They are language independent
 - The main input is an annotated corpus
 - Need a relatively small effort when building the rules, however creating the annotated corpus is extremely laborious.
 - Huge number of training examples is needed in order to achieve reasonable accuracy.
 - Hybrid approaches can utilize the user input in the development loop.

Conclusions

- What doesn't work
 - Anything requiring high precision and full automation
- What does work
 - Text mining with humans “in the loop”
 - Information retrieval
 - Message routing
 - Trend spotting
 - Fraud detection
- What will work
 - Using extracted info in statistical models
 - Speech to text

Case studies in Info. Extraction

- Whizbang!
- CiteSeer and GoogleScholar

Whizbang!

- A leading information extraction company
- Now closed.
- What did they do?
- What lessons can we draw?

Extracting Job Openings from the Web

OPUS International, Inc., an executive search firm focusing on the Food Science industry. - Microsoft Internet Explorer

OPUS: Job Listings - Microsoft Internet Explorer

Address: http://www.foodscience.com/jobs_midwest.html

Job Listings

Ice Cream Guru

If you dream of cold creamy chocolate or coochy coochy cookie, there's a great opportunity for you to maintain and expand this major corporation's high-end ice cream brand. Will be based in the Upper Midwest for about a year. After that, California here I come! Requires a BS in Food Science or dairy, plus ice cream formulation experience. Will consider entry level with an MS and an internship.
 Contact Susan: e-mail 1-800-488-2611

foodscience.com-Job2

JobTitle: Ice Cream Guru
 Employer: foodscience.com
 JobCategory: Travel/Hospitality
 JobFunction: Food Services
 JobLocation: Upper Midwest
 Contact Phone: 800-488-2611
 DateExtracted: January 8, 2001
 Source: www.foodscience.com/jobs_midwest.html
 OtherCompanyJobs: [foodscience.com-Job1](http://www.foodscience.com)

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Address http://www.flipdog.com/home.html

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Products & Services

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- Health Care in MD [1,262](#)
- Sales in NY [3,751](#)
- Sales in MD [958](#)
- Computing in NY [8,050](#)
- Computing in MD [4,114](#)

Jobs for Sports Fans

- [Head Football Coach](#)
- [Football Coach](#)
- [Asst. Football Coach](#)
- [High School Football Coach](#)
- [Univ. Asst. Football Coach](#)

Job Seeker Newsletter

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 "Top 100 Web Sites"
PC Magazine, Nov. 2000

 "Top 10 Career Web Site"
Media Metrix, Sept. 2000

 "Top 10 Job Site"

Showcase Jobs



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Internet

Extracting Course Descriptions

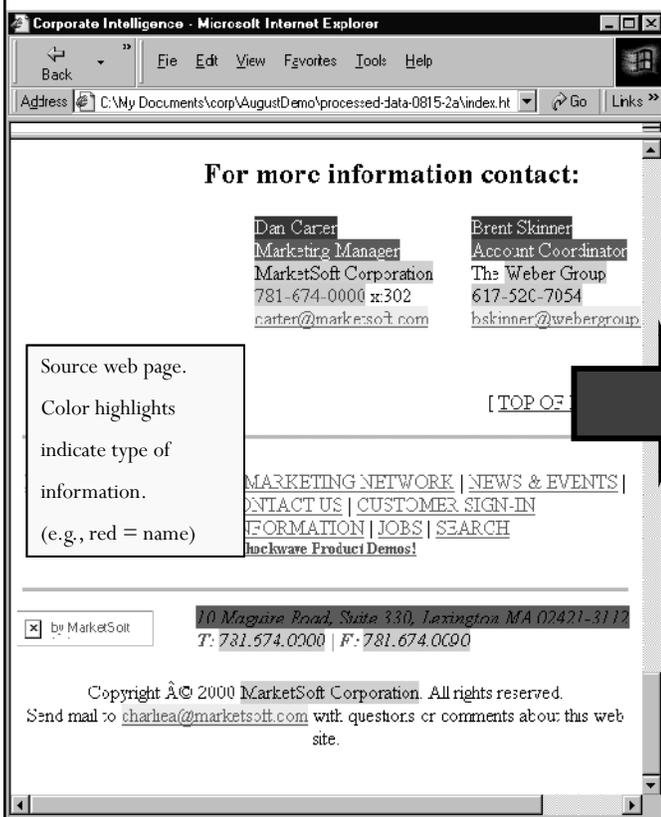
<p>Introduction to Medical Insurance Billing NCR 9131 Sat , 9 a.m. - 5 p.m. 9/30/2000, 1 meeting Cal Poly, TBA Fee: \$99 (includes course materials), 8 CEU Registration Deadline: 9/25/2000</p> <p>As the baby boomer generation ages, health care will continue to be one of the fastest growing sectors of the U.S. economy. Medical insurance billers can work in a variety of settings, including physicians' offices, clinics, hospitals, medical supply firms, and even home office. In this one-day class, you will be introduced to the concepts of CPT and ICD coding, medical terminology, and how to fill out and submit an insurance claim form. Instruction will include explanations and exercises in how to bill government programs (such as Medicare, MediCal and Champus), private insurance (such as Blue Cross, Blue Shield and other private carriers), workers' compensation, and managed care organizations (HMOs, PPOs, IPAs and how they work).</p> <p>You will receive a certificate of completion.</p>	<p>Description Become a Notary Public in One Day NCR 9139 Sat , 9 a.m. - 5 p.m. 9 / 23 / 2000 , 1 meeting New date ! Cal Poly , TBA Fee : \$ 100 (includes course materials) , 8 CEU Registration Deadline : 9 / 18 / 2000 This is a one - day i... designed to provide you with every...</p> <p>From http://www.calpoly.edu/~exted/COURSES/Courses.htm</p> <hr/> <p>Title Introduction to Medical Insurance Billing Number NCR 9131 Cost Fee: \$99 (includes course materials), 8 CEU Meeting time Sat , 9 a.m. ? 5 p.m. Meeting time 9/30/2000, 1 meeting Meeting time Registration Deadline: 9/25/2000</p> <p>Description Introduction to Medical Insurance Billing NCR 9131 Sat p . m . 9 / 30 / 2000 , 1 meeting Cal Poly , TBA Fee : \$ 99 (includes course materials) , . 8 CEU Registration Deadline : 9 / 25 / 2000 baby boomer generation ages , he...</p> <p>From http://www.calpoly.edu/~exted/COURSES/Courses.htm</p> <hr/> <p>Title Microsoft Access for Office ?97 Number NCR 9256 Cost Fee: \$190 (includes course materials), 1.6 CEU Meeting time Mon., 5:30 ? 9:30 p.m. Meeting time 10/16/2000 ? 11/6/2000, 4 meetings</p>
--	--

Data automatically extracted from www.calpoly.edu

Source web page.
 Color highlights indicate type of information.
 (e.g., orange=course #)

Maximize College Entrance Potential: SAT I Prep Course
NCR 9163A

Extracting Corporate Information



MarketSoft Corporation (?)

<http://marketsoft.com>

Street address: [10 Maguire Road, Suite 330](#)
 City: [Lexington](#)
 State: [MA](#)
 Zip code: [02421-3112](#)
 Telephone: [781-674-0000 \(?\)](#)
 Fax: [\(212\) 924-0240 \(???\)](#)
 Email: info@marketsoft.com
 SIC code: [7372 \[Prepackaged software \] \(???\)](#)

Data automatically extracted from marketsoft.com

Source web page.
 Color highlights indicate type of information.
 (e.g., red = name)

[TOP OF]

People/Titles	Addresses	Companies
Greg Erman -- President & CEO, MarketSoft	10 Maguire Road, Suite 330, Lexington MA 02421-3112	CEO MarketSoft
Marcia J. Hooper -- Partner	Ten Maguire Road, Suite 330 Lexington, MA 02421	Capital Partners International
John Losier -- President and CEO	10 Maguire Road, Lexington, MA 02421	President & CEO Software Group
Robert C. Fleming -- Principal	104 Fifth Avenue, New York, NY 10011-6901	Burlington Digital Equipment

Why did Whizbang fail?

- People won't pay for info from the web
 - Technology rather than solution
- Too much cost for too little value
 - IE is inaccurate
 - High accuracy requires major human post-processing
 - Each application required major software development

data mining - ResearchIndex document query

10/26/2005 10:23 PM


CiteSeer
Electronic Literature Digital Library
Find: Searching for PHRASE **data mining**.Restrict to: [Header](#) [Title](#) Order by: [Expected citations](#) [Hubs](#) [Usage](#) [Date](#) Try: [Google \(CiteSeer\)](#) [Google \(Web\)](#) [Yahoo!](#) [MSN](#) [CSB](#) [DBLP](#)8330 documents found. **Only retrieving 1000 documents.** Retrieving documents... **Order: number of citations.**[A Tutorial on Support Vector Machines for Pattern Recognition - Burges \(1998\) \(369 citations\)](#)Conference on Knowledge Discovery & **Data Mining**. AAAI Press, Menlo Park, CA, 1995. B. support vector machines for pattern recognition. **Data Mining** and Knowledge Discovery, 2(2)955-974, 1998. A www.ai.mit.edu/courses/6.893/papers/tutorial_web_page.ps[Mining Generalized Association Rules - Srikant, Agrawal \(1995\) \(253 citations\)](#)Zurich, Swizerland, 1995 1 Introduction **Data mining**, also known as knowledge discovery in www.almaden.ibm.com/cs/people/srikant/papers/vldb95_rj.ps[Dynamic Itemset Counting and Implication Rules for... - Brin, Motwani, Ullman, .. \(1997\) \(222 citations\)](#)the results. 1 Introduction Within the area of **data mining**, the problem of deriving associations from baskets. There are numerous applications of **data mining** which fit into this framework. The canonical www-ai.cs.uni-dortmund.de/LEHRE/DATAWAREHOUSE98/Brin_etal_97a.ps.gz[Fast Subsequence Matching in Time-Series Databases - Faloutsos, Ranganathan.. \(1994\) \(222 citations\)](#)hypothesis testing and, in general, in '**data mining**' 1, 3, 4] and rule discovery. For the rest of www.cse.cuhk.edu.hk/~unprog/csc5120/Papers/sigmod94.ps[An Optimal Algorithm for Approximate Nearest.. - Arya, Mount.. \(1994\) \(210 citations\)](#)applications, including knowledge discovery and **data mining** [FPSSU96] pattern recognition and Uthurusamy. Advances in Knowledge Discovery and **Data Mining**. AAAI Press/Mit Press, 1996. Fre85] G. N. www.cs.ust.hk/faculty/arya/pub/ANN.ps[Efficient and Effective Clustering Methods for Spatial Data Mining - Ng, Han \(1994\) \(206 citations\)](#)and Effective Clustering Methods for Spatial **Data Mining** Raymond T. Ng Department of Computer Science V5A 1S6, Canada han@cs.sfu.ca Abstract Spatial **data mining** is the discovery of interesting relationships ftp.fas.sfu.ca/pub/cs/han/kdd/vldb94.ps

data mining - Google Scholar

10/26/2005 10:26 PM



data mining

Search

[Advanced Scholar Search](#)
[Scholar Preferences](#)
[Scholar Help](#)

Scholar

Results 1 - 10 of about 402,000 for **data mining** [definition]. (0.04 seconds)

An Empirical Comparison of Voting Classification Algorithms: Bagging, Boosting, and Variants

E Bauer, R Kohavi, D Mining, SGI Visualization - Machine Learning, 1999 - kluweronline.com

... Our decision was to generate a Bootstrap sample from the original **data S** and continue up to a limit of 25 such samples at a given trial; such a limit was never ...Cited by 453 - [Web Search](#) - [metet.polsl.katowice.pl](#) - [robotics.stanford.edu](#) - [cs.utsa.edu](#) - [all 15 versions »](#)

Data Mining: Concepts and Techniques

J Han, M Kamber, P Methods, H Methods, DB Methods, ... - SIGMOD Record, 2002 - portal.acm.org

Page 1. **Data Mining: Concepts and Techniques** ... Any method used to extract patterns from a given **data** source is considered to be a **data mining** technique. ...Cited by 1394 - [Web Search](#) - [ir.iit.edu](#) - [cs.clemson.edu](#) - [ifsc.uair.edu](#) - [all 18 versions »](#)

[book] Advances in Knowledge Discovery and Data Mining

UM Fayyad, G Piatetsky-Shapiro, P Smyth, R ... - 1996 - MIT Press

Cited by 1235 - [Web Search](#) - [Library Search](#)

From Data Mining to Knowledge Discovery: An Overview

UM Fayyad, G Piatetsky-Shapiro, P Smyth - ... in knowledge discovery and **data mining** table of contents, 1996 - portal.acm.org... From **data mining** to knowledge discovery: an overview. Source, Advances in knowledge discovery and **data mining** table of contents. Pages: 1 - 34. ...Cited by 794 - [Web Search](#) - [research.microsoft.com](#) - [galaxy.gmu.edu](#) - [ingentaconnect.com](#) - [all 7 versions »](#)

[book] The elements of statistical learning: data mining, inference, and prediction

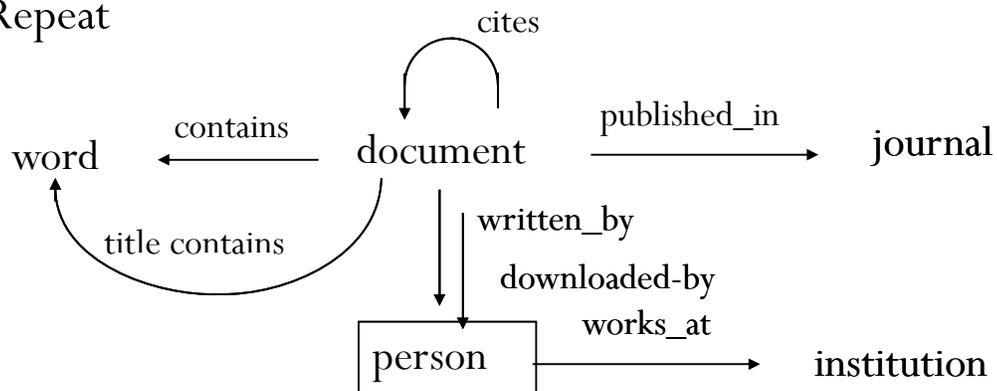
T Hastie, T Hastie, R Tibshirani, JH Friedman - 2001 - www-stat-class.stanford.edu

Page 1. Book Reviews 567 The Elements of Statistical Learning: **Data Mining**.

-5

Building CiteSeer

- Pick seed URLs
- Spider the web
- Grab files
- Extract info
- Repeat



CiteSeer vs. GoogleScholar

- CiteSeer: A specialized search engine for computer science articles built by NEC
 - Searches the web for information
 - Run by academics
- GoogleScholar: a piece of Google
 - Uses proprietary data from publishers

Relation Extraction



"Oh dear."

IE for the Web

Challenges

Difficult, ungrammatical sentences

Unreliable information

Heterogeneous corpus

Massive Number
of Relations

Advantages

“Semantically tractable”
sentences

Redundancy

Open IE
[Banko, *et al.* 2007]

TextRunner Search

<http://www.cs.washington.edu/research/textrunner/>



TextRunner Search

[Banko et al., 2007]

Retrieved **2760** results for **What kills bacteria?**

Grouping results by predicate. Group by: [argument 1](#) | [argument 2](#)

kills - 42 results

strong antibiotics (103), Antibiotics (67), Benzoyl peroxide (50), **175 more... kills bacteria**
 Ultraviolet disinfection devices (3), ozone (3), iodine (2), **7 more... may kill bacteria** and viruses
 Levaquin (21) **kills** a variety of **bacteria**
 INH (4), the medicine (4) **kills** the TB **bacteria**
 many antibiotics (3), Antibiotics (2), the " bad " bacteria (2) also **kills** the " good " **bacteria**
 Infact Doxy (4), only the Doxy (2) **kills** a whole bunch of various **bacteria**
 Treatment (4), Penicillin treatment (2) will **kill** the syphilis bacterium
 SILVER (3), our disinfectant solution (2) **kills** almost all known **bacteria**
 boiling (2), boil-water alerts (2) will **kill bacteria** and parasites
 a food (2), antibiotics (2) can **kill all bacteria**
 Anti-bacterial cleaners (4) **kills** 99.9 % of **bacteria** Cleans appliances
 Appropriate treatment (4) **kills** the Shigella **bacteria**
 artemisinin (3) can **kill** other parasites and **bacteria**
 the chlorine dioxide (3) **kills** the already formed **bacteria**
 this mouthwash (3) **kills** germs and **bacteria**
 those drugs (3) **killed** Andrew 's normal gut-protective **bacteria**
 Antibiotics (3) **kill** gonorrhea **bacteria**
 Proper cooking (3) **kills** food poisoning **bacteria**
 that microwaves (2) can **kill** the anthrax **bacteria**
 Hot dry vapor steam (2) **kills** mold , mildew , viruses , **bacteria**
 One application (2) **kills bacteria** odors
 Benzoyl peroxide (2) **kills off bacteria**
 Iodine (2) will **kill** the lactic **bacteria**
 the boiling (2) **kills** impurities and **bacteria**
 The chlorine (2) **kills** iron **bacteria**
 ozone (2) **kills** the acid producing **bacteria**
 Ampicillin (2) **kills** susceptible **bacteria**
 Any positively offset frequency (2) **kills** all **bacteria** viruses and parasites

Find: [Previous](#) [Next](#) [Highlight all](#) Match case

Transferring data from turingc.cs.washington.edu...

does not kill - 1 result

Doxycycline (14), Freezing (11), Refrigeration (6) does not kill bacteria

to kill - 6 results

antibiotics (7), water (3), milk (3), 2 n...
 antibiotics (2) to **kill** extracellular bac...
 the ability (2) to **kill** a wide variety of...
 milk (2) to **kill** harmful **bacteria**
 a second time (2) to **kill** any **bacteria**
 macrophages (2) to **kill** the intracellu...

helps kill - 2 results

Raw garlic (2), lime juice (2), uv germ...
 Benzoyl peroxide (3) helps **kill** skin b...
 Refrigeration does not kill most bacteria.
 Refrigeration and freezing do not kill bacteria, but slow their growth.
 Refrigeration and freezing do not kill bacteria, but sl...
 Remember: refrigeration does not kill bacteria; it only slows down their growth .

does n't kill - 1 result

Freezing (6), Irradiation (4), antacids (2) does n't **kill bacteria**

kill not only - 1 result

Antibiotics (6), these drugs (3) **kill** not only harmful **bacteria**

TextRunner

[Banko, Cafarella, Soderland, *et al.*, IJCAI '07]

TextRunner Search Results

http://turing.cs.washington.edu:7125/TextRunner/cgi-bin/wikirunner-hyp.pl

Google

TextRunner Search

100-million page corpus

Retrieved 1113 results for **alan turing** in argument 1.
Grouping results by argument 1. Group by: [predicate](#) | [argument 2](#)

Alan Turing - 34 results

- Alan Turing** was British mathematician (8), founder of computer science (4), cryptographer (3), 7 more...
- Alan Turing** publishes paper (4), Intelligence (3), article (2), 2 more...
- Alan Turing** proposed test (4), Turing Test (4), Turing machine (2)
- Alan Turing** was born in London (4), Paddington (2), nursing home (2)
- Alan Turing** made appearance (3), foundational contributions (2)
- Alan Turing** committed suicide (4)
- Alan Turing** invented Turing Test (2), computers (2)
- Alan Turing** came up with idea (4)
- Alan Turing** is mathematician (2), many early pioneer (2)
- Alan Turing** introduced Turing Test (3)
- Alan Turing** was born June 23 , 1912 (3)
- Alan Turing** died in 1954 (3)
- Alan Turing** lived at Crown Inn (2)
- Alan Turing** was involved in code breaking activities (2)
- Alan Turing** lodged at Crown Inn (2)
- Alan Turing** contributed to Church_Turing_Deutsch principle (2)
- Alan Turing** broke Nazi code (2)

Search again:

Argument 1

Predicate

Argument 2

Jump to:

- [Alan Turing \(34\)](#)
- [Alan Mathison Turing \(3\)](#)
- [the Alan Turing Institute \(2\)](#)
- [Alan Turing homepage \(1\)](#)
- [The death of Alan Turing \(1\)](#)
- [Alan M. Turing \(1\)](#)
- [The Alan Turing Memorial \(1\)](#)
- [the novel Alan Turing \(1\)](#)
- [the British mathematician Alan Turing \(1\)](#)
- [Dr. Alan M. Turing \(1\)](#)
- [A young Alan Turing \(1\)](#)
- [Alan Turing's person element \(1\)](#)

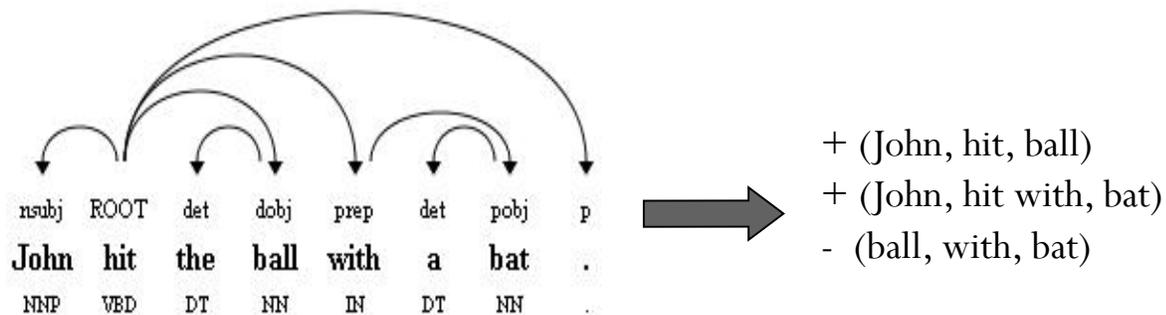
Done

Open IE

- Relation-Independent Extraction
 - How are relations expressed, in general?
 - Unlexicalized
- Self-Supervised Training
 - Automatically label training examples
- Discover relations on the fly
 - Traditional IE: $(e_1, e_2) \in R$?
 - Open IE: *What is R?*

Training

- No parser at extraction time
- Use trusted parses to auto-label training examples
- Describe instances without parser-based features
 - Unlexicalized PennTB ok



Features

- Unlexicalized
 - Closed class words OK
- Parser-free
 - Part-of-speech tags, phrase chunk tags
 - ContainsPunct, StartsWithCapital, ...
- Type-independent
 - Proper vs. common noun, no NE types

Relation Discovery

- Many ways to express one relation
- Resolver [Yates & Etzioni, HLT '07]

(Viacom, **acquired**, Dreamworks)
(Viacom, **'s acquisition of**, Dreamworks)
(Viacom, **sold off**, Dreamworks)

(Google, **acquired**, YouTube)
(Google Inc., **'s acquisition of**, YouTube)

(Adobe, **acquired**, Macromedia)
(Adobe, **'s acquisition of**, Macromedia)

$$P(R_1 = R_2) \sim \text{shared objects} * \text{strSim}(R_1, R_2)$$

IE vs. Open IE

	Traditional IE	Open IE
Input	Corpus + Relations + Training Data	Corpus + Relation-Independent Heuristics
Relations	Specified in Advance	Discovered Automatically
Features	Lexicalized, NE-Types	Unlexicalized, No NE types

Questions

- How does OIE fare when relation set is unknown?
- Is it even possible to learn relation-independent extraction patterns?
- How do OIE and Traditional IE compare when the relation is given?

Eval 1: Open Info. Extraction (OIE)

- OIE with Graphical Models (CRF) vs. Classifiers (Naïve Bayes)
- Apply to 500 sentences from Web IE training corpus [Bunescu & Mooney '07]

O-NB			O-CRF		
P	R	F1	P	R	F1
86.6	23.2	36.6	88.3	45.2	59.8

Category	Pattern	RF
Verb	E_1 Verb E_2 <i>X established Y</i>	37.8
Noun+Prep	E_1 NP Prep E_2 <i>the X settlement with Y</i>	22.8
Verb+Prep	E_1 Verb Prep E_2 <i>X moved to Y</i>	16.0
Infinitive	E_1 to Verb E_2 <i>X to acquire Y</i>	9.4
Modifier	E_1 Verb E_2 NP <i>X is Y winner</i>	5.2
Coordinate _n	E_1 (and , - :) E_2 NP <i>X - Y deal</i>	1.8
Coordinate _v	E_1 (and ,) E_2 Verb <i>X, Y merge</i>	1.0
Appositive	E_1 NP (: ,)? E_2 <i>X hometown : Y</i>	0.8

Relation-Independent Patterns

- 95% could be grouped into 1 of 8 categories
- Dangerously simple
 - × Paramount , the **Viacom** - owned studio , bought **Dreamworks**
 - × **Charlie Chaplin** , who died in 1977 , was born in **London**
- Precise conditions
 - Difficult to specify by hand
 - Learnable by OIE model

Results

Category	O-NB			O-CRF		
	P	R	F1	P	R	F1
Verb	100.0	38.6	55.7	93.9	65.1	76.9
Noun+Prep	100.0	9.7	17.5	89.1	36.0	51.2
Verb+Prep	95.2	25.3	40.0	95.2	50.0	65.6
Infinitive	100.0	25.5	40.7	95.7	46.8	62.9
Other	0	0	0	0	0	0
All	86.6	23.2	36.6	88.3	45.2	59.8

Traditional IE with R1-CRF

- Trained from hand-labeled data *per relation*
- Lexicalized features, same graph structure
- Yes, many existing RE systems

[*e.g.* Bunescu ACL '07, Culotta HLT '06]

but want to isolate effects of

- Relation-specific/independent features
 - Supervised vs. Self-supervised Training
- keeping underlying models equivalent

Eval 2: Targeted Extraction

- Web IE corpus from [Bunescu 2007]
 - Corporate-acquisitions (3042)
 - Birthplace (1853)
- Collected 2 more relations in same manner
 - Invented-Product (682)
 - Won-Award (354)
- Labeled examples by hand

Results

Relation	R1-CRF			O-CRF	
	P	R	Train Ex	P	R
Acquisition	67.6	69.2	3042	75.6	19.5
Birthplace	92.3	64.4	1853	90.6	31.1
InventorOf	81.3	50.8	682	88.0	17.5
WonAward	73.6	52.8	354	62.5	15.3
All	73.9	58.4	5931	75.0	18.4

Open IE can match precision of supervised IE **without**

- Relation-specific training
- 100s or 1000s of examples *per relation*

Summary

- Open IE
 - High-precision extractions without cost of per-relation training
 - Essential when number of relations is large or unknown
- May prefer Traditional IE when
 - High recall is necessary
 - For a small set of relations
 - *And* can acquire labeled data
- Try it!
<http://www.cs.washington.edu/research/textrunner>

Outline

- Intro to text mining
 - IR vs. IE
- Information extraction (IE)
 - IE Components
 - Case studies in IE
 - Whizbang!
 - CiteSeer and GoogleScholar
 - KDD Cup 2002
- Relation Learning / Open IE
 - KnowItAll and SRES
- Blog Mining: Market Structure Surveillance
- Link Analysis

Self-Supervised Relation Learning from the Web

KnowItAll (KIA)

- KnowItAll is a system developed at University of Washington by Oren Etzioni and colleagues (Etzioni, Cafarella et al. 2005).
- KnowItAll is an autonomous, domain-independent system that extracts facts from the Web. The primary focus of the system is on extracting entities (unary predicates), although KnowItAll is able to extract relations (N-ary predicates) as well.
- The input to KnowItAll is a set of entity classes to be extracted, such as “city”, “scientist”, “movie”, etc., and the output is a list of entities extracted from the Web.

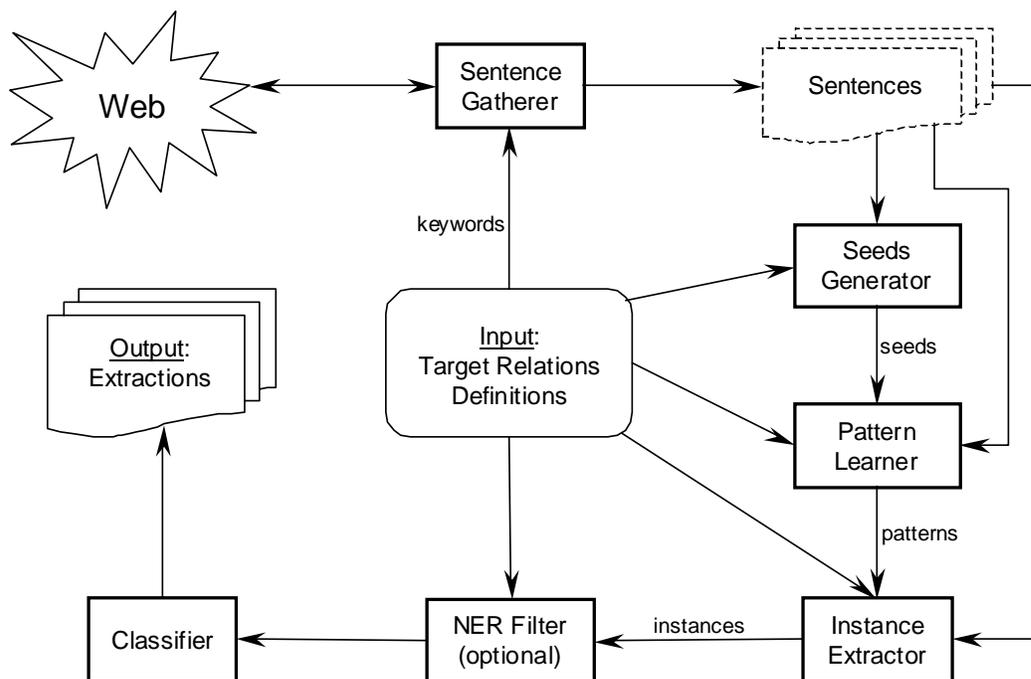
KnowItAll's Relation Learning

- The base version of KnowItAll uses only the generic hand written patterns. The patterns are based on a general Noun Phrase (NP) tagger.
- For example, here are the two patterns used by KnowItAll for extracting instances of the *Acquisition(Company, Company)* relation:
 - NP2 "was acquired by" NP1
 - NP1 "'s acquisition of" NP2
- And the following are the three patterns used by KnowItAll for extracting the *MayorOf(City, Person)* relation:
 - NP ", mayor of" <city>
 - <city> "'s mayor" NP
 - <city> "mayor" NP

SRES

- SRES (**Self-Supervised Relation Extraction System**) which learns to extract relations from the web in an unsupervised way.
- The system takes as input the name of the relation and the types of its arguments and returns as output a set of instances of the relation extracted from the given corpus.

SRES Architecture



Seeds for Acquisition

- Oracle – PeopleSoft
- Oracle – Siebel Systems
- PeopleSoft – J.D. Edwards
- Novell – SuSE
- Sun – StorageTek
- Microsoft – Groove Networks
- AOL – Netscape
- Microsoft – Vicinity
- San Francisco-based Vector Capital – Corel
- HP – Compaq

Positive Instances

- The positive set of a predicate consists of sentences that contain an instance of the predicate, with the actual instance's attributes changed to “<AttrN>”, where *N* is the attribute index.
- For example, the sentence
 - “*The Antitrust Division of the U.S. Department of Justice evaluated the likely competitive effects of Oracle's proposed acquisition of PeopleSoft.*”
- will be changed to
 - “*The Antitrust Division... ..effects of <Attr1>'s proposed acquisition of <Attr2>.*”

Negative Instances II

- We generate the negative set from the sentences in the positive set by changing the assignment of one or both attributes to other suitable entities in the sentence.
- In the shallow parser based mode of operation, any suitable noun phrase can be assigned to an attribute.

Examples

- *The Positive Instance*
 - *“The Antitrust Division of the U.S. Department of Justice evaluated the likely competitive effects of <Attr1>’s proposed acquisition of <Attr2>”*
- *Possible Negative Instances*
 - *<Attr1> of the <Attr2> evaluated the likely...*
 - *<Attr2> of the U.S.acquisition of <Attr1>*
 - *<Attr1> of the U.S.acquisition of <Attr2>*
 - *The Antitrust Division of the <Attr1> acquisition of <Attr2>”*

Pattern Generation

- The patterns for a predicate P are generalizations of pairs of sentences from the positive set of P .
- The function $Generalize(S1, S2)$ is applied to each pair of sentences $S1$ and $S2$ from the positive set of the predicate. The function generates a pattern that is the best (according to the objective function defined below) generalization of its two arguments.
- The following pseudo code shows the process of generating the patterns:

For each predicate P

 For each pair $S1, S2$ from $PositiveSet(P)$

 Let $Pattern = Generalize(S1, S2)$.

 Add $Pattern$ to $PatternsSet(P)$.

Example

- $S1 = \text{“Toward this end, } \langle Arg1 \rangle \text{ in July acquired } \langle Arg2 \rangle\text{”}$
- $S2 = \text{“Earlier this year, } \langle Arg1 \rangle \text{ acquired } \langle Arg2 \rangle\text{”}$
- After the dynamical programming-based search, the following match will be found:

<i>Toward</i>		(cost 2)
	<i>Earlier</i>	(cost 2)
<i>this</i>	<i>this</i>	(cost 0)
<i>end</i>		(cost 2)
	<i>year</i>	(cost 2)
,	,	(cost 0)
$\langle Arg1 \rangle$	$\langle Arg1 \rangle$	(cost 0)
<i>in July</i>		(cost 4)
<i>acquired</i>	<i>acquired</i>	(cost 0)
$\langle Arg2 \rangle$	$\langle Arg2 \rangle$	(cost 0)

Generating the Pattern

- at total cost = 12. The match will be converted to the pattern
 - * * *this* * * , <Arg1> * *acquired* <Arg2>
- which will be normalized (after removing leading and trailing skips, and combining adjacent pairs of skips) into
 - *this* * , <Arg1> * *acquired* <Arg2>

Post-processing, filtering, and scoring of patterns

- In the first step of the post-processing we remove from each pattern all function words and punctuation marks that are surrounded by skips on both sides. Thus, the pattern from the example above will be converted to
, *<Arg1> * acquired <Arg2>*
- Note, that we do not remove elements that are adjacent to meaningful words or to slots, like the comma in the pattern above, because such anchored elements may be important.

Content Based Filtering

- Every pattern must contain at least one word relevant to its predicate. For each predicate, the list of relevant words is automatically generated from WordNet by following all links to depth at most 2 starting from the predicate keywords. For example, the pattern

*<Arg1> * by <Arg2>*

- will be removed, while the pattern
- <Arg1> * purchased <Arg2>*
- will be kept, because the word “*purchased*” can be reached from “*acquisition*” via synonym and derivation links.

Scoring the Patterns

- The filtered patterns are then scored by their performance on the positive and negative sets.
- We want the scoring formula to reflect the following heuristic: it needs to rise monotonically with the number of positive sentences it matches, but drop very fast with the number of negative sentences it matches.

$$\text{Score}(\text{Pattern}) = \frac{|S \in \text{PositiveSet} : \text{Pattern matches } S|}{(|S \in \text{NegativeSet} : \text{Pattern matches } S| + 1)^2}$$

Sample Patterns - Inventor

- X , .* inventor .* ofY
- X inventedY
- X , .* inventedY
- when X .* inventedY
- X ' s .* invention .* ofY
- inventor .*Y , X
- Y inventor X
- invention .* ofY .* by X
- after X .* inventedY
- X is .* inventor .* ofY
- inventor .* X , .* ofY
- inventor ofY , .* X ,
- X is .* invention ofY
- Y , .* invented .* by X
- Y was invented by X

Sample Patterns – CEO (Company/X, Person/Y)

- X ceo Y
- X ceo .* Y ,
- former X .* ceo Y
- X ceo .* Y .
- Y , .* ceo of .* X ,
- X chairman .* ceo Y
- Y , X .* ceo
- X ceo .* Y said
- X ' .* ceo Y
- Y , .* chief executive officer .* of X
- said X .* ceo Y
- Y , .* X ' .* ceo
- Y , .* ceo .* X corporation
- Y , .* X ceo
- X ' s .* ceo .* Y ,
- X chief executive officer Y
- Y , ceo .* X ,
- Y is .* chief executive officer .* of X

Shallow Parser mode

- In the first mode of operation (without the use of NER), the predicates may define attributes of two different types: *ProperName* and *CommonNP*.
- We assume that the values of the *ProperName* type are always heads of proper noun phrases. And the values of the *CommonNP* type are simple common noun phrases (with possible proper noun modifiers, e.g. “*the Kodak camera*”).
- We use a Java-written shallow parser from the OpenNLP (<http://opennlp.sourceforge.net/>) package. Each sentence is tokenized, tagged with part-of-speech, and tagged with noun phrase boundaries. The pattern matching and extraction is straightforward.

Building a Classification Model

- The goal is to set the score of the extractions using the information on the instance, the extracting patterns and the matches. Assume, that extraction E was generated by pattern P from a match M of the pattern P at a sentence S . The following properties are used for scoring:
 1. Number of different sentences that produce E (with any pattern).
 2. Statistics on the pattern P generated during pattern learning – the number of positive sentences matched and the number of negative sentences matched.
 3. Information on whether the slots in the pattern P are anchored.
 4. The number of non-stop words the pattern P contains.
 5. Information on whether the sentence S contains proper noun phrases between the slots of the match M and outside the match M .
 6. The number of words between the slots of the match M that were matched to skips of the pattern P .

Experimental Evaluation

- We want to answer the following 4 questions:
 1. Can we train SRES's classifier once, and then use the results on all other relations?
 2. What boost will we get by introducing a simple NER into the classification scheme of SRES?
 3. How does SRES's performance compare with KnowItAll and KnowItAll-PL?
 4. What is the true recall of SRES?

Training

1. The patterns for a single model predicate are run over a small set of sentences (10,000 sentences in our experiment), producing a set of extractions (between 150-300 extractions in our experiments).
2. The extractions are manually labeled according to whether they are correct or no.
3. For each pattern match Mk , the value of the feature vector $\mathbf{fk} = (f1, \dots, f16)$ is calculated, and the label $Lk = \pm 1$ is set according to whether the extraction that the match produced is correct or no.
4. A regression model estimating the function $L(\mathbf{f})$ is built from the training data $\{(\mathbf{fk}, Lk)\}$. We used the BBR, but other models, such as SVM are of course possible.

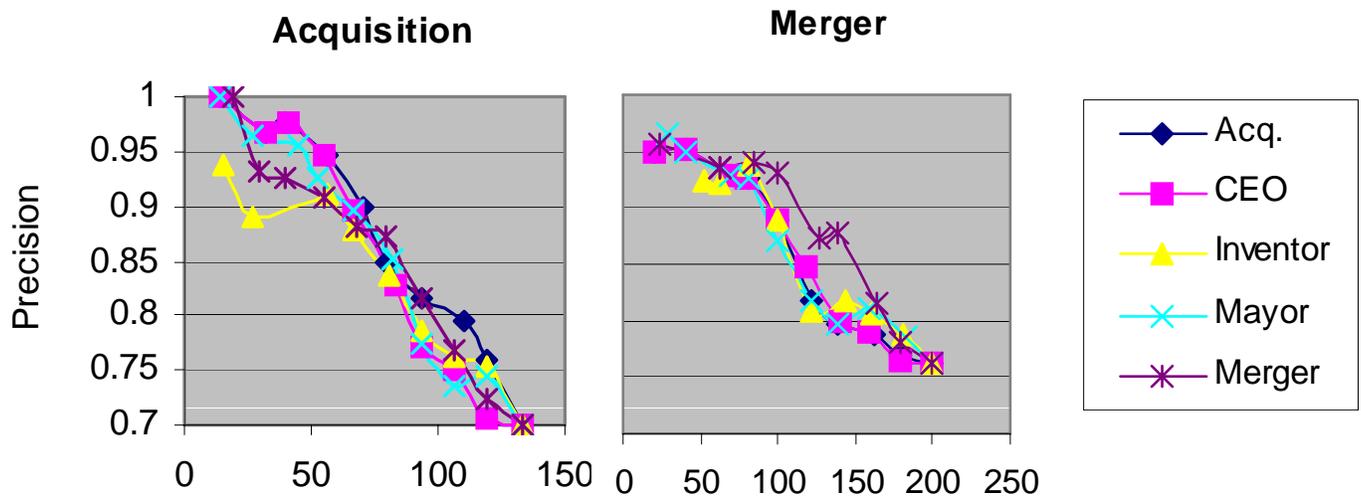
Testing

1. The patterns for all predicates are run over the sentences.
2. For each pattern match M , its score $L(f(M))$ is calculated by the trained regression model. Note that we do not threshold the value of L , instead using the raw probability value between zero and one.
3. The final score for each extraction is set to the maximal score of all matches that produced the extraction.

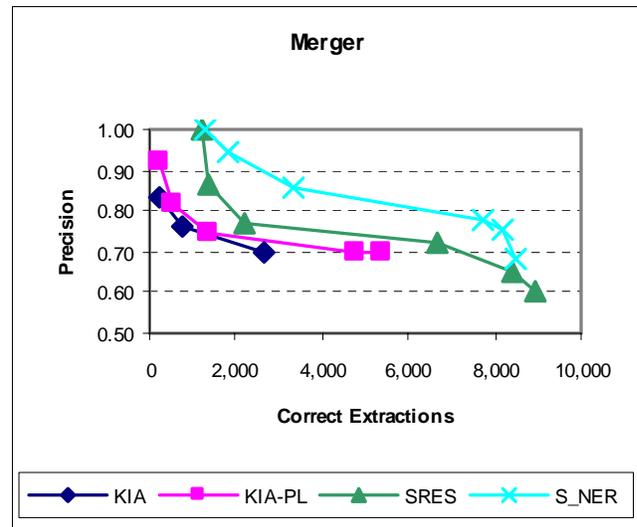
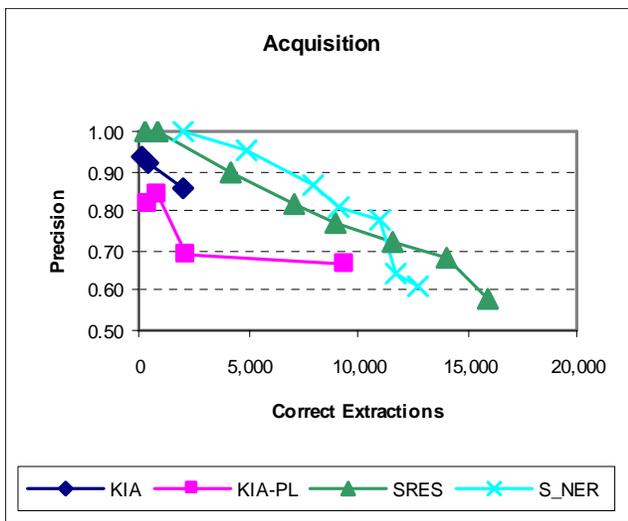
Sample Output

- <e> <arg1>HP</arg1> <arg2>Compaq</arg2>
 - <s><DOCUMENT>Additional information about the <X>HP</X> -<Y>Compaq</Y> merger is available at www.VotetheHPway.com .</DOCUMENT></s>
 - <s><DOCUMENT>The Packard Foundation, which holds around ten per cent of <X>HP</X> stock, has decided to vote against the proposed merger with <Y>Compaq</Y>.</DOCUMENT></s>
 - <s><DOCUMENT>Although the merger of <X>HP</X> and <Y>Compaq</Y> has been approved, there are no indications yet of the plans of HP regarding Digital GlobalSoft.</DOCUMENT></s>
 - <s><DOCUMENT>During the Proxy Working Group's subsequent discussion, the CIO informed the members that he believed that Deutsche Bank was one of <X>HP</X>'s advisers on the proposed merger with <Y>Compaq</Y>.</DOCUMENT></s>
 - <s><DOCUMENT>It was the first report combining both <X>HP</X> and <Y>Compaq</Y> results since their merger.</DOCUMENT></s>
 - <s><DOCUMENT>As executive vice president, merger integration, Jeff played a key role in integrating the operations, financials and cultures of <X>HP</X> and <Y>Compaq</Y> Computer Corporation following the 19 billion merger of the two companies.</DOCUMENT></s>

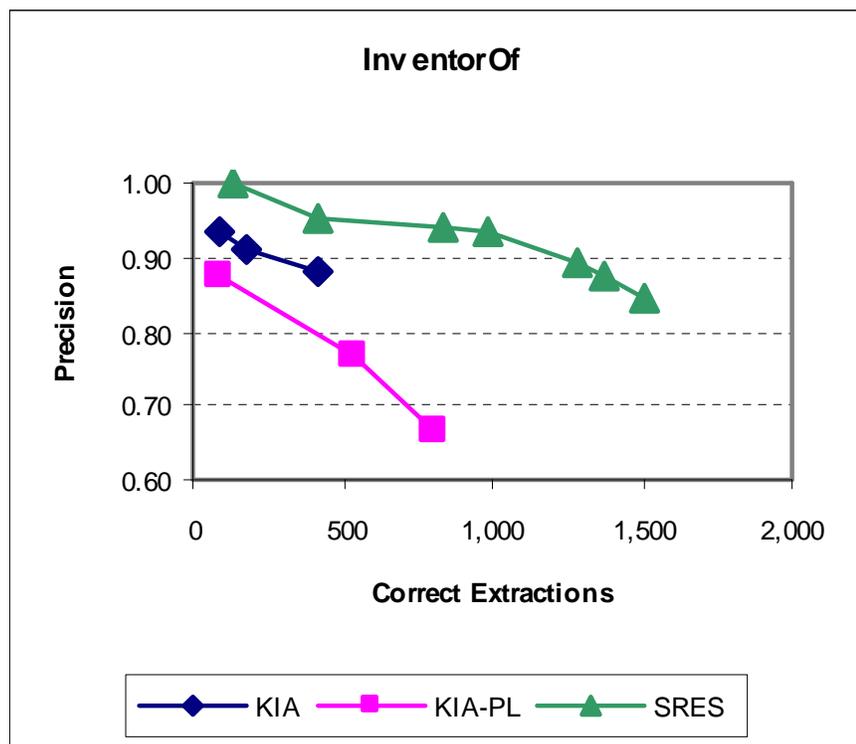
Cross-Classification Experiment



Results!



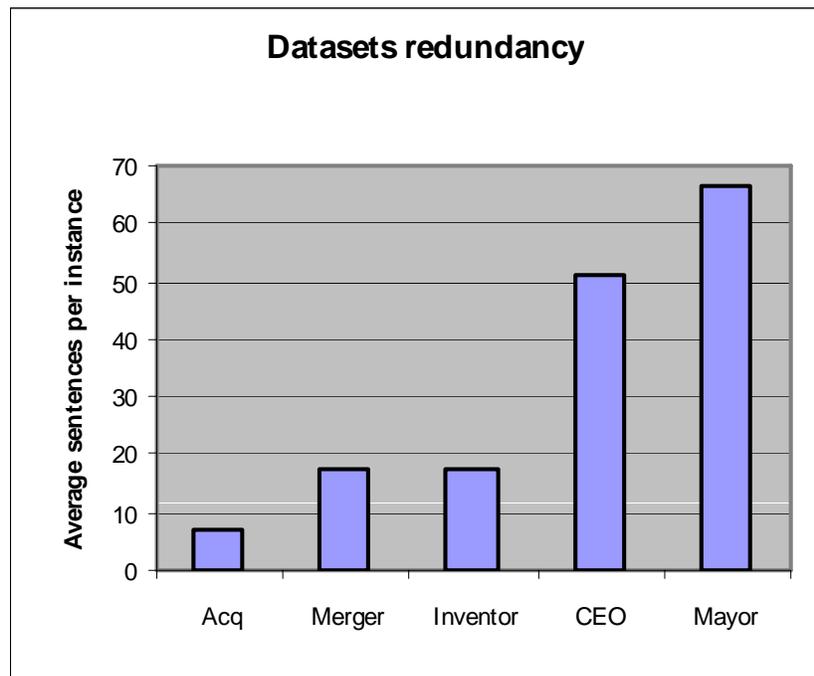
Inventor Results



When is SRES better than KIA?

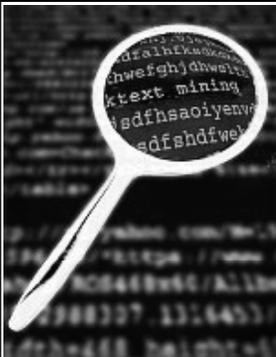
- KnowItAll extraction works well when redundancy is high and most instances have a good chance of appearing in simple forms that KnowItAll is able to recognize.
- The additional machinery in SRES is necessary when redundancy is low.
- Specifically, SRES is more effective in identifying low-frequency instances, due to its more expressive rule representation, and its classifier that inhibits those rules from overgeneralizing.

The Redundancy of the Various Datasets



Outline

- Intro to text mining
 - IR vs. IE
- Information extraction (IE)
 - IE Components
 - Case studies in IE
 - Whizbang!
 - CiteSeer and GoogleScholar
- Relation Extraction/ Open IE
 - KnowItAll and SRES
- **Blog Mining: Market Structure Surveillance**



Market Structure Surveillance

Ronen
Feldman

Jacob
Goldenberg

Oded
Netzer

Research Objective

- Can we use the Web as a marketing research playground?
- Uncovering market structure from information consumers are posting on the web
- An example of the rapidly growing area of **sentiment mining**



OPINE

Ana-Maria Popescu, Bao Nguyen, Oren Etzioni

Home | Language:

New York City hotels > Renaissance New York Hotel Times Square

Review Summary

Staff: [excellent \(7\)](#), [great \(3\)](#), [very helpful \(2\)](#), [poor](#), [fantastic](#), [helpful](#), [love](#), [good](#), [view all \(17\)](#)

Location: [great \(4\)](#), [best \(3\)](#), [good \(2\)](#), [fabulous](#), [fantastic](#), [ideal](#), [superb](#), [not great](#), [love](#), [view all \(15\)](#)

Room: [nice \(5\)](#), [great \(2\)](#), [not great \(2\)](#), [good \(2\)](#), [very nice \(2\)](#), [excellent](#), [superb](#), [lovely](#), [average](#), [view all \(17\)](#)

Quality: [best](#), [fantastic](#), [lovely](#), [recommend](#), [love](#), [nice](#), [fine](#), [view all \(7\)](#)

Food: [very good \(2\)](#), [fantastic](#), [lovely](#), [not great](#), [great](#), [view all \(6\)](#)

Bathroom beauty: [beautiful](#)

Bar: [fabulous](#), [great](#), [view all \(2\)](#)

Staff friendliness: [friendly \(4\)](#), [very friendly \(2\)](#), [incredibly friendly](#), [unfriendly](#), [view all \(8\)](#)

Room bed comfort: [comfy \(2\)](#), [comfortable \(2\)](#), [extremely comfortable](#), [view all \(5\)](#)

Bathroom: [great \(2\)](#), [elegant](#), [very nice](#), [nice](#), [view all \(5\)](#)

Room cleanness: [clean \(2\)](#)

User comments:

the rooms were clean and smelled great . [Read more](#)

The rooms were clean, spacious, soundproof and well-appointed . [Read more](#)

What are we going to do?

- Text mine consumer postings
- Use network analysis framework and other methods of analysis to reveal the underlying market structure

Market Structure Analysis

- Econometric models of brand choice data
- Large scale surveys
- Product similarities (multi-dimensional scaling)
- Often reveals what the structure is, but not why

Text Mining For Marketing Advantages

- Combines of observational and descriptive marketing research
- Non-invasive marketing research (no demand effect)
- Minimizes recall error
- Very rich data
- Permits both qualitative and quantitative marketing research
- Sample size is not an issue
- Real time data

 Nielsen
BuzzMetrics

BUZZLOGIC 

 umbria



The Text Mining Process

- **Download:** html-pages are downloaded from a given forum site
- **Clean:** html-like tags and non-textual information like images, commercials, etc. are cleaned from the downloaded pages
- **Chunk:** the textual parts are divided into informative units like threads, messages, and sentences
- **Information Extraction:** products and product attributes are extracted from the messages
- **Extract comparisons between products:** either by using co-occurrence analysis or by using learned comparison patterns

Example Applications



□ Three applications

- ▣ Running shoes (“professionals” community)



- ▣ Sedan cars (mature and common market)

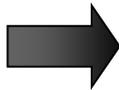


- ▣ iPhone (innovation, pre-during-after launch)



Product Co-occurrence Data

Message #1199 Civic vs. Corolla by mcmanus Jul 21, 2007 (4:05 pm)
 Yes DrFill, the Honda car model is sporty, reliable, and economical vs the **Corolla** that is just reliable and economical. Ironically its Toyota that is supplying 1.8L turbo ... Neon to his 16 year old brother. I drove it about 130 miles today. Boy does that put all this **Civic** vs. **Corolla** back in perspective! The Neon is very crudely designed and built, with no low ...



Audi A6	Honda Civic	252	
Audi A6	Toyota Corolla		101
Honda Civic	Audi 6	252	
Honda Civic	Toyota Corolla	2762	
Toyota Corolla	Audi A6		101
Toyota Corolla	Honda Civic	2762	



$$lift(A, B) = \frac{N(A, B)}{N(A) \times N(B)}$$

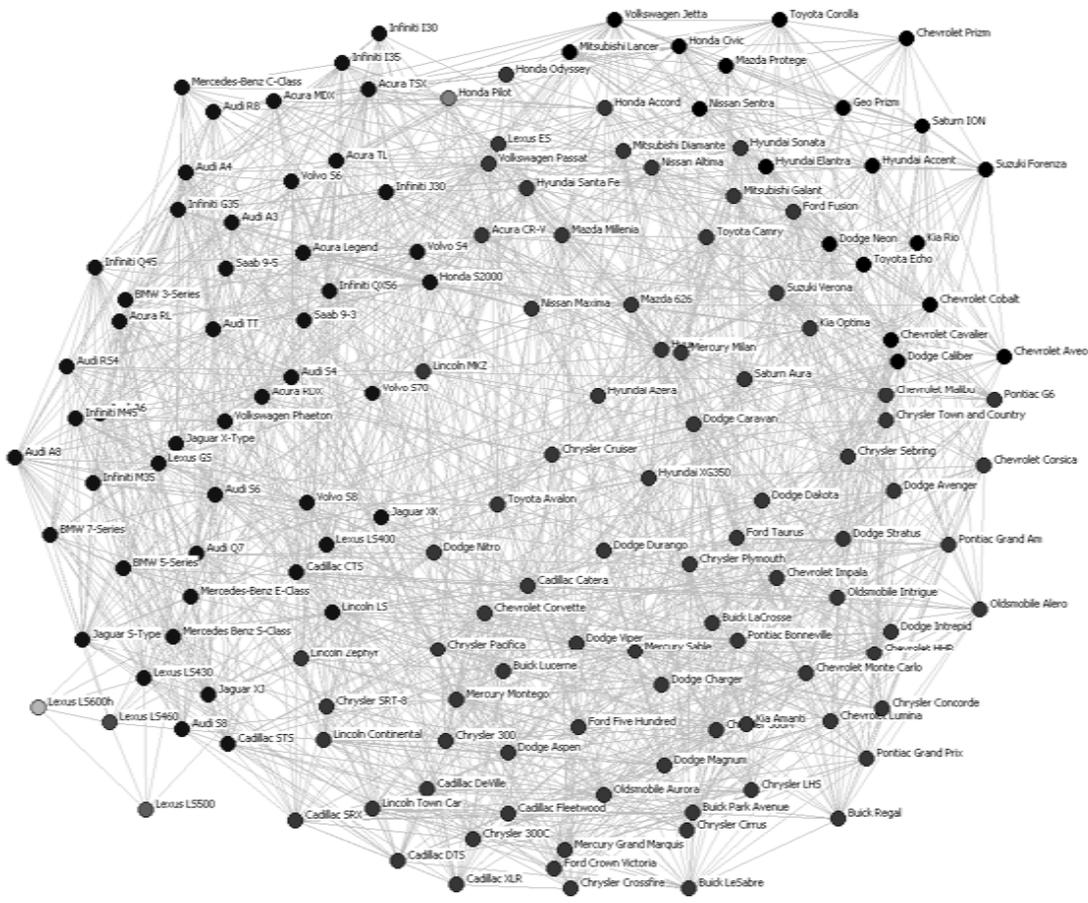


	Audi A6	Honda Civic	Toyota Corolla
Audi A6	---	252	101
Honda Civic	252	---	2762
Toyota Corolla	101	2762	---

Some Text Mining Difficulties

- We are interested in:
 - **Brand names** (Car companies, shoe companies)
 - **Model names** (Car models, shoe models)
 - Some **common terms** (mostly noun-phrases and adjectives)
- **Brand names** - are relatively easy
 - Need to deal with abbreviations and spelling mistakes
- **Models** - are more complex
 - Variations in writing styles
 - Honda Civic could be written as “Honda Civic”; “Civic”; “Honda Civic LS”; “Honda Civic LE”; “LE”; “H. Civic”; “Hondah Sivik”
 - Model numbers can be written as: 5, V, Five
“Asics Speedstar (both I and II), I love the I and II's and can't wait for the III's”
 - Model can be referred to as numbers but numbers do not always refer to models (e.g., “1010 for New Balance 1010”, but \$1010)

The Car Models Network



The Google[™] Page-Rank of the Car Models

■ Eigenvector centrality

- Importance of a node in the network

$$x_i = \frac{1}{\lambda} \sum_{j=1}^N A_{i,j} x_j \quad \vec{x} = \frac{1}{\lambda} A \vec{x}$$

- Used by Google for page ranking

Car Model	Eigenvector Centrality
Honda Accord	80.21
Toyota Camry	72.28
Hyundai Sonata	44.32
Nissan Altima	35.41
Ford Fusion	29.46
Acura TL	28.12
Honda Civic	23.64
Volkswagen Passat	22.10
Infiniti G35	16.60
Nissan Maxima	16.58
Toyota Avalon	15.21
Acura TSX	15.16
Chevrolet Malibu	12.95
Toyota Corolla	11.31
Chevrolet Impala	10.57

Predicting Sales Using Network Centrality

■ DV:

2004 cars sales data; Sales for 92 car models

Automotive News

■ IVs:

- 1) Eigenvector centrality
- 2) Occurrence

$R^2=0.354$

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	49009.354	8092.532		6.056	.000
	occurrence	3.980	.567	.595	7.017	.000

a. Dependent Variable: sales_2004

$R^2=0.409$

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	53029.018	7379.368		7.186	.000
	eigen	4066.596	515.209	.640	7.893	.000

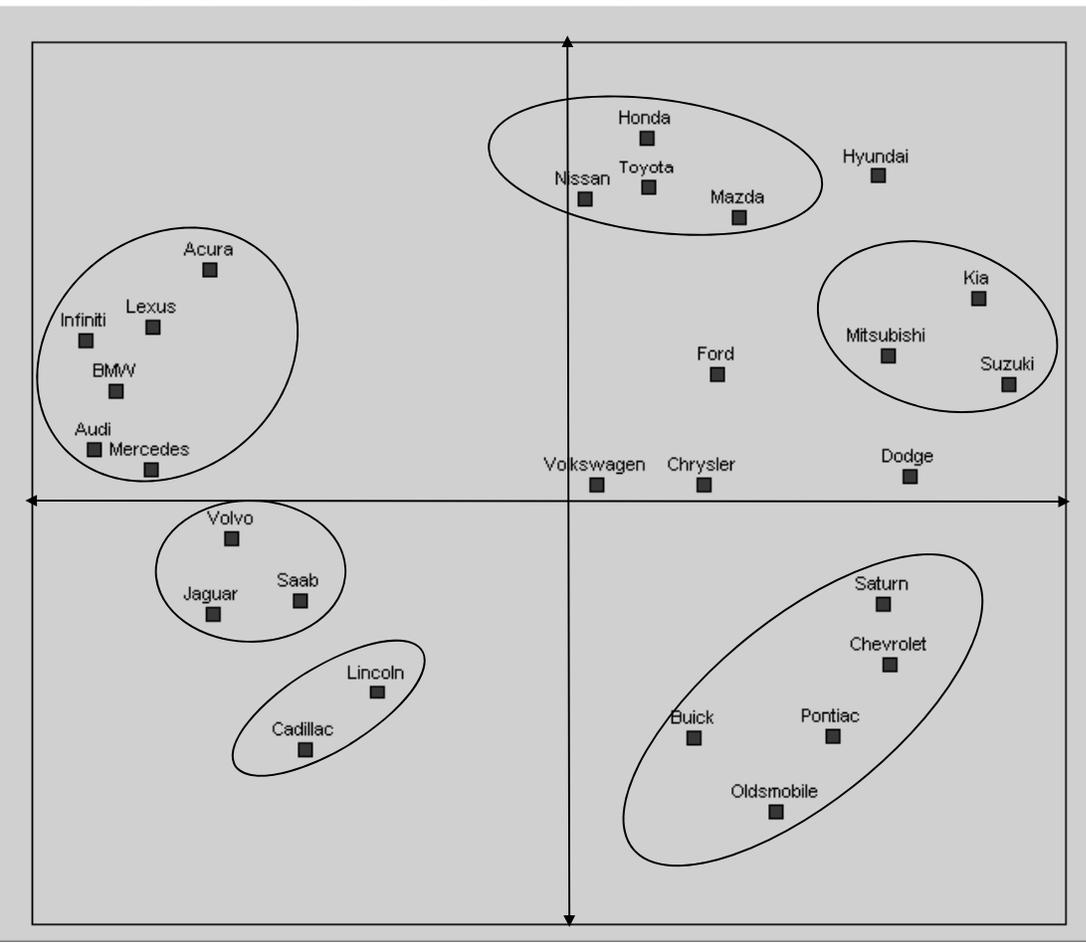
a. Dependent Variable: sales_2004

$R^2=0.421$

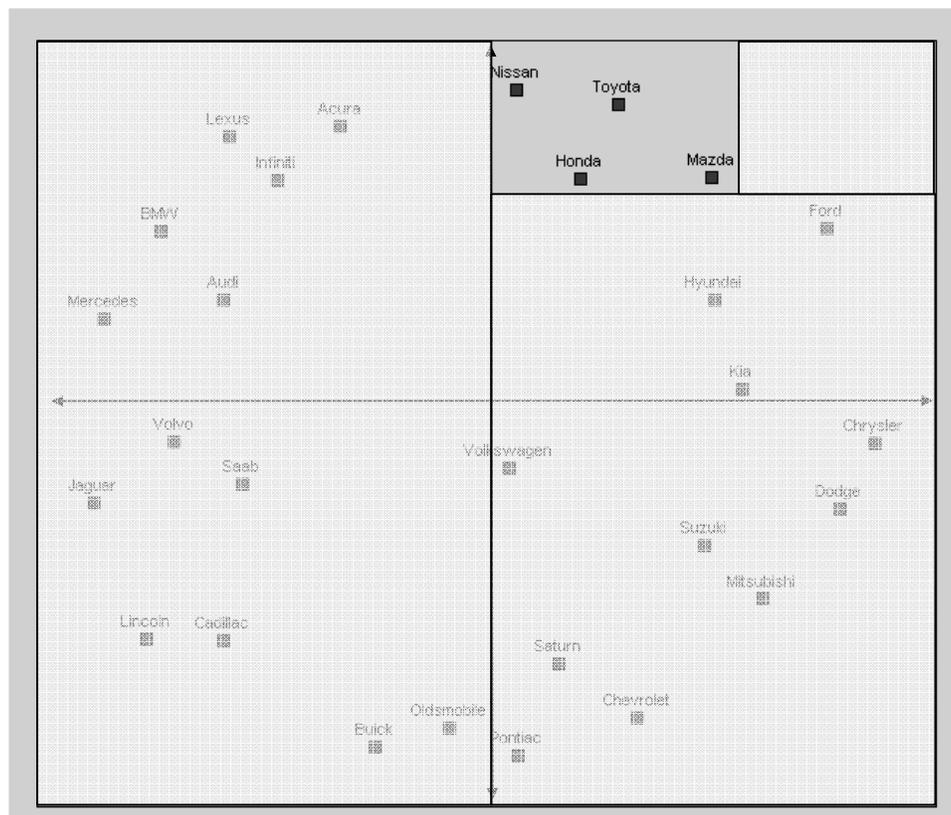
Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	57786.797	8177.648		7.066	.000
	occurrence	-2.959	2.231	-.442	-1.326	.188
	eigen	6794.120	2119.945	1.069	3.205	.002

a. Dependent Variable: sales_2004

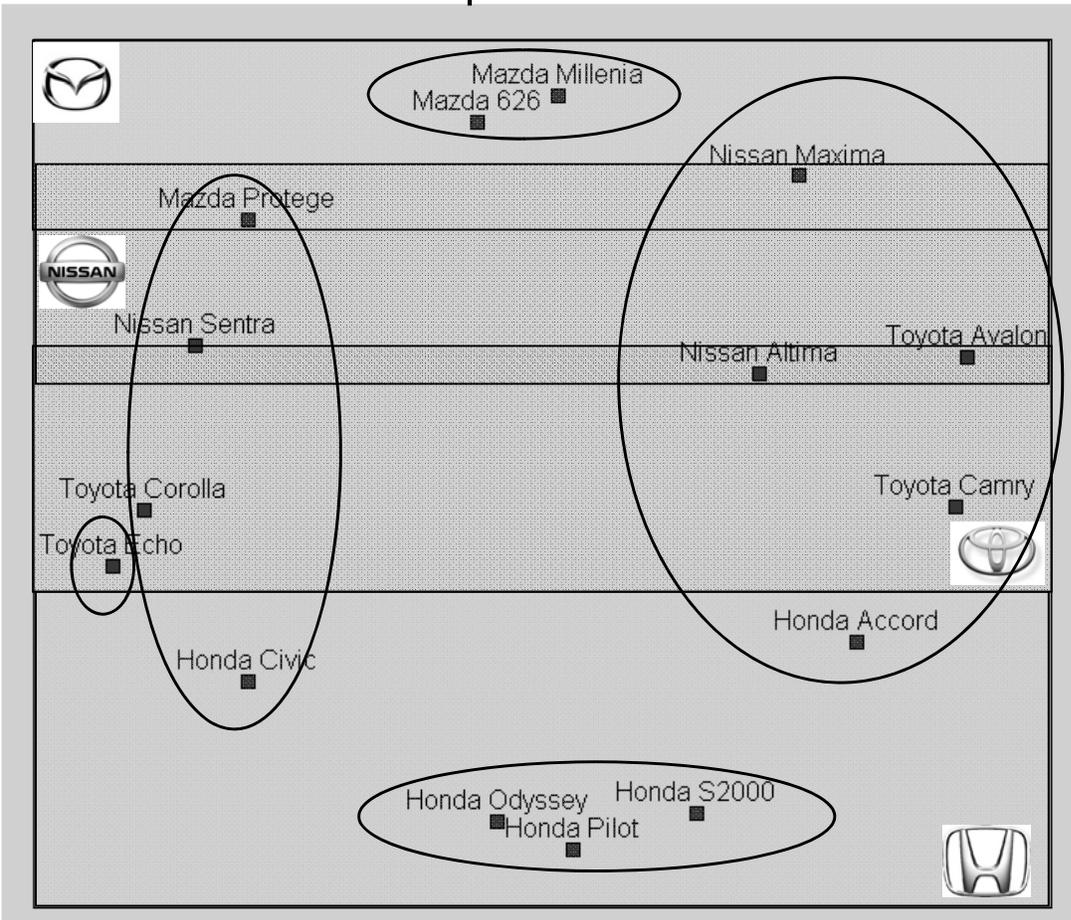
MDS of Brands Lift



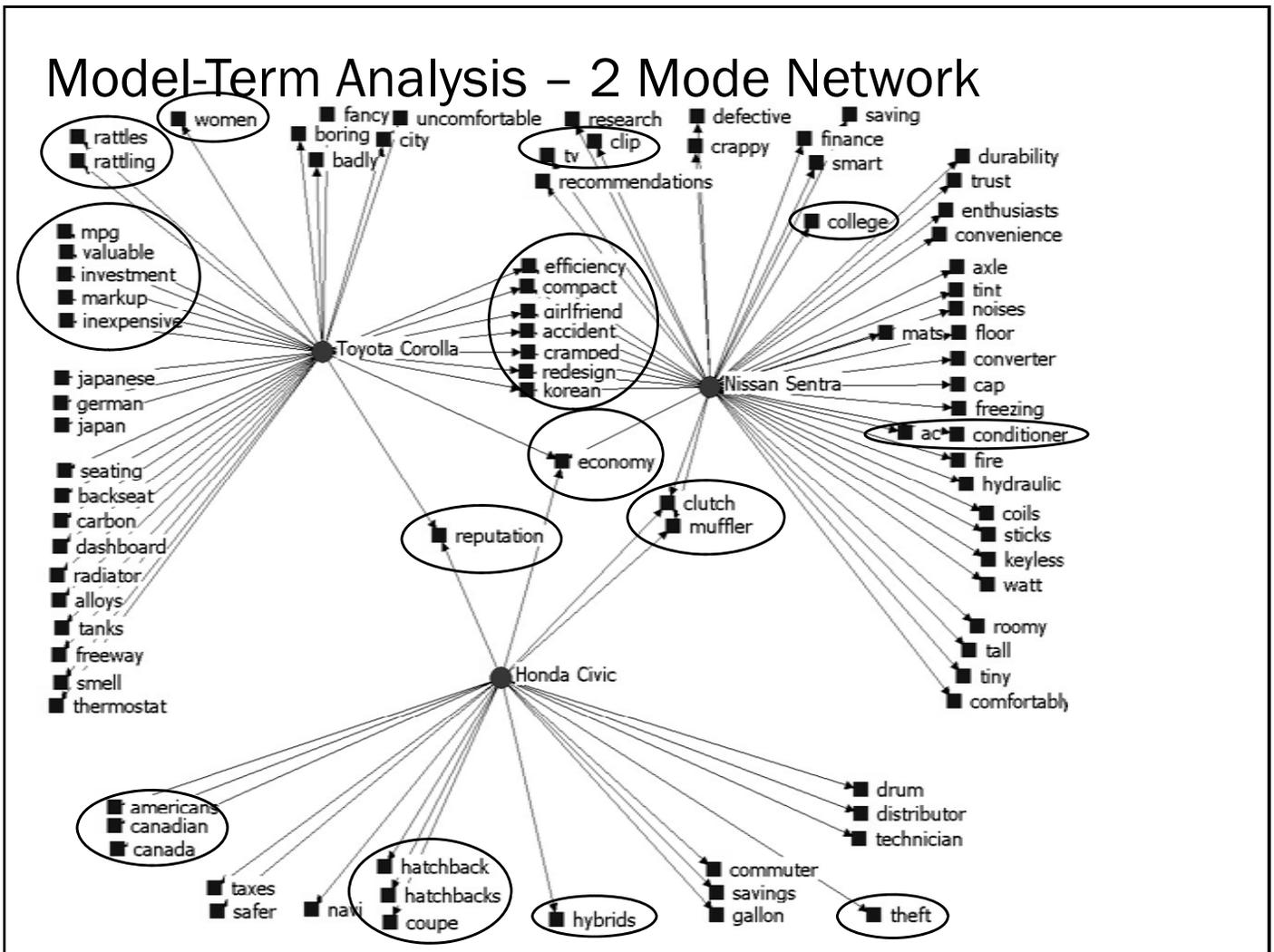
Digging in Deeper – Main Stream



MDS of Main Stream Japanese Car Models -Lift



Model-Term Analysis – 2 Mode Network



Most Stolen Cars Analysis

The **National Insurance Crime Bureau (NICB®)** has compiled a list of the 10 vehicles most frequently reported stolen in the U.S. in 2005



- 1) 1991 Honda Accord
- 2) 1995 Honda Civic
- 3) 1989 Toyota Camry
- 4) 1994 Dodge Caravan
- 5) 1994 Nissan Sentra
- 6) 1997 Ford F150 Series
- 7) 1990 Acura Integra
- 8) 1986 Toyota Pickup
- 9) 1993 Saturn SL
- 10) 2004 Dodge Ram Pickup

Top 10 cars mentioned with "stealing" phrases in our data ("Stolen", "Steal", "Theft")

- 1) Honda Accord (165)
- 2) Honda Civic (101)
- 3) Toyota Camry (71)
- 4) Nissan Maxima (69)
- 5) Acura TL (58)
- 6) Infinity G35 (44)
- 7) BMW 3-Series (40)
- 8) Hyundai Sonata (26)
- 9) Nissan Altima (25)
- 10) Volkswagen Passat (23)

Market Research Summary

- Text mining converts unstructured web data into useful information and knowledge
- Compute co-occurrence of
 - Pairs of brand names
 - Brands and attributes
- Visualize via clustering, MDS
- High face validity for using text mining for market structure analysis
 - Predicts sales, car thefts,
- Future Directions
 - Benchmarking against traditional market structure methods
 - Dynamics of the semantic network

The Text Mining Business

- Part of most big data mining systems
 - Fair Isaac, SAS, Oracle, SPSS ...
- **AeroText** - Information extraction in multiple languages
- **Autonomy** - suite of text mining, clustering and categorization solutions for knowledge management
- **LanguageWare** - the IBM Tools for Text Mining.
- **Inxight** - text analytics, search, and visualization. (sold to Business Objects that was sold to SAP)
- **RapidMiner/YALE** - open-source data and text mining
- **Thomson Data Analyzer** - analysis of patent information, scientific publications and news.
- Lots more: Attensity, Endeca Technologies, Expert System S.p.A., Nstein Technologies. ...
- Plus sentiment analysis: big boys plus Nielsen Buzzmetrics and many others.

Summary

- Information Extraction
 - Not just information retrieval
 - Find named entities, relations, events
 - Hand-built vs. Learned models
 - CRFs widely used
- Open Information Extraction
 - Unsupervised relation extraction
 - Bootstrap pattern learning
- Sentiment analysis
- Visualize results
 - Link analysis, MDS, ...
- Text mining is easy and hard

References

- See www.cis.upenn.edu/~ungar/KDD/text-mining.html